



discuss and explain how to prepare a cash forecast using master budgets

A cash forecast within a master budget estimates the timing and amount of cash inflows and outflows so management can see future surpluses or shortages and plan financing or investments.^[1] ^[2]

Role of master budgets

- A **master** budget is the overall financial plan that ties together operating budgets (sales, production, purchases, overhead, etc.) and financial budgets (cash, capital expenditures, budgeted financial statements).^[3] ^[1]
- The cash budget/forecast is a core financial schedule within the master budget, showing expected cash position by period (often monthly or quarterly).^[2] ^[1]

Inputs needed from master budget

- Sales budget and collection pattern to forecast cash *receipts* from customers (e.g., percent collected in month of sale, next month, etc.).^[1] ^[2]
- Purchases/production, operating expense, and capital expenditure budgets to forecast cash *payments* for materials, wages, overhead, selling/admin, and asset purchases.^[2] ^[1]

Step-by-step cash forecast

1. Set the time frame and beginning cash

- Choose the forecast horizon and periods (e.g., 12 months, monthly columns) and enter the beginning cash balance for the first period.^[4] ^[5]

2. Forecast cash inflows from master budgets

- Use the sales budget plus the credit collection pattern to build a schedule of cash receipts by period (cash sales + collections of prior credit sales).^[4] ^[2]
- Add other planned cash inflows from the master budget, such as disposal of fixed assets, new borrowings, or owner/stockholder contributions.^[3] ^[1]

3. Forecast cash outflows from master budgets

- From the direct materials and purchases budget, create a payments schedule based on when payables will actually be paid (e.g., 50% in month of purchase, 50% next month).^[2]
- Add cash payments for: direct labor, overhead items paid in cash, selling and admin expenses, tax payments, interest, dividends, and planned capital expenditures from the

capital budget. [1] [4]

4. Compute net cash flow and ending cash

- For each period:
 - Total cash available = beginning cash + total cash receipts. [2]
 - Total cash disbursements = sum of all forecast cash payments. [2]
 - Net cash flow = total cash available – total cash disbursements. [2]

5. Apply minimum cash balance and financing

- Compare the projected ending cash with the company's required minimum cash balance set in the master budget policy. [3] [2]
- If ending cash is below minimum, add planned borrowing (short-term loan or line of credit) to raise cash; if above, plan repayments or short-term investments. [4] [2]

How the forecast guides decisions

- The cash forecast highlights periods where operations as budgeted will not generate enough cash, prompting changes in spending, collection efforts, or financing plans before problems occur. [6] [4]
- It also shows when excess cash is likely, allowing management to schedule debt reduction or investments in line with the broader master budget and strategic goals. [1] [3]

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1. <https://365financialanalyst.com/knowledge-hub/financial-planning-and-analysis/the-master-budget-step-by-step-guide/>
2. <https://oer.pressbooks.pub/utsaccounting1/chapter/prepare-a-cash-budget/>
3. <https://cashflowfrog.com/blog/the-best-cash-flow-budgeting-method-for-your-business/>
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5. <https://www.gtreasury.com/posts/what-is-a-cash-flow-forecast-examples-template>
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