



## discuss and explain how to prepare a cash forecast using master budgets

A cash forecast within a master budget estimates the timing and amount of cash inflows and outflows so management can see future surpluses or shortages and plan financing or investments. <sup>[1]</sup> <sup>[2]</sup>

### Role of master budgets

- A **master** budget is the overall financial plan that ties together operating budgets (sales, production, purchases, overhead, etc.) and financial budgets (cash, capital expenditures, budgeted financial statements). <sup>[3]</sup> <sup>[1]</sup>
- The cash budget/forecast is a core financial schedule within the master budget, showing expected cash position by period (often monthly or quarterly). <sup>[2]</sup> <sup>[1]</sup>

### Inputs needed from master budget

- Sales budget and collection pattern to forecast cash *receipts* from customers (e.g., percent collected in month of sale, next month, etc.). <sup>[1]</sup> <sup>[2]</sup>
- Purchases/production, operating expense, and capital expenditure budgets to forecast cash *payments* for materials, wages, overhead, selling/admin, and asset purchases. <sup>[2]</sup> <sup>[1]</sup>

### Step-by-step cash forecast

#### 1. Set the time frame and beginning cash

- Choose the forecast horizon and periods (e.g., 12 months, monthly columns) and enter the beginning cash balance for the first period. <sup>[4]</sup> <sup>[5]</sup>

#### 2. Forecast cash inflows from master budgets

- Use the sales budget plus the credit collection pattern to build a schedule of cash receipts by period (cash sales + collections of prior credit sales). <sup>[4]</sup> <sup>[2]</sup>
- Add other planned cash inflows from the master budget, such as disposal of fixed assets, new borrowings, or owner/stockholder contributions. <sup>[3]</sup> <sup>[1]</sup>

#### 3. Forecast cash outflows from master budgets

- From the direct materials and purchases budget, create a payments schedule based on when payables will actually be paid (e.g., 50% in month of purchase, 50% next month). <sup>[2]</sup>
- Add cash payments for: direct labor, overhead items paid in cash, selling and admin expenses, tax payments, interest, dividends, and planned capital expenditures from the

capital budget.<sup>[1] [4]</sup>

#### 4. Compute net cash flow and ending cash

- For each period:
  - Total cash available = beginning cash + total cash receipts.<sup>[2]</sup>
  - Total cash disbursements = sum of all forecast cash payments.<sup>[2]</sup>
  - Net cash flow = total cash available – total cash disbursements.<sup>[2]</sup>

#### 5. Apply minimum cash balance and financing

- Compare the projected ending cash with the company's required minimum cash balance set in the master budget policy.<sup>[3] [2]</sup>
- If ending cash is below minimum, add planned borrowing (short-term loan or line of credit) to raise cash; if above, plan repayments or short-term investments.<sup>[4] [2]</sup>

### How the forecast guides decisions

- The cash forecast highlights periods where operations as budgeted will not generate enough cash, prompting changes in spending, collection efforts, or financing plans before problems occur.<sup>[6] [4]</sup>
- It also shows when excess cash is likely, allowing management to schedule debt reduction or investments in line with the broader master budget and strategic goals.<sup>[1] [3]</sup>

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1. <https://365financialanalyst.com/knowledge-hub/financial-planning-and-analysis/the-master-budget-step-by-step-guide/>
2. <https://oer.pressbooks.pub/utsaccounting1/chapter/prepare-a-cash-budget/>
3. <https://cashflowfrog.com/blog/the-best-cash-flow-budgeting-method-for-your-business/>
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5. <https://www.gtreasury.com/posts/what-is-a-cash-flow-forecast-examples-template>
6. <https://www.cfoselections.com/perspective/5-keys-to-accurate-cash-flow-forecasting>
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